

Table I

AUM REPORT FOR THE QUARTER ENDED DECEMBER 31, 2011

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	36,886	32,343
Equity (other than ELSS)	25,269	27,685
Balanced	490	520
Liquid	32,410	35,580
Gilt	588	628
Equity - ELSS	3,027	3,254
GOLD ETF	0	0
Other ETF	0	0
Fund of Fund investing overseas	6,922	6,921
Total	105,592	106,930

Table II

AUM REPORT FOR THE QUARTER ENDED DECEMBER 31, 2011

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	79%
Next 10 Cities	12%
Next 20 Cities	3%
Next 75 Cities	3%
Others	3%
Total	100%